| DIII INO. | <u> </u> | |
|-----------------|------------|--------------------------------|
| Concerning: F | Personnel | Retirement |
| Trust Fund | ds – Emer | ging Investment |
| <u>Managers</u> | | |
| Revised: Dece | mber 22, . | 2011 Draft No.1 |
| Introduced: | January 1 | 17, 2012 |
| Enacted: | March 6, | 2012 |
| Executive: | | |
| Effective: | | |
| Sunset Date:_ | None | |
| Ch. , Lav | ws of Mon | t, Co. |

2 42

Dill No.

COUNTY COUNCIL FOR MONTGOMERY COUNTY, MARYLAND

By: Council President at the Request of the County Executive

AN ACT to:

- (1) require the Board of Investment Trustees and the Consolidated Retiree Health Benefits Trust Board of Trustees to make a good faith effort to hire qualified emerging investment managers; and
- (2) generally amend the laws governing the Employees' Retirement System and the Consolidated Retiree Health Benefits Trust Fund.

By adding

Montgomery County Code Chapter 33, Personnel and Human Resources Sections 33-60B and 33-162A

The County Council for Montgomery County, Maryland approves the following Act:

| i | Sec. | 1. Seci | nons 33-oub and 33-102A are added as ionows: |
|----|----------------|--------------|--|
| 2 | <u>33-60B.</u> | Emer | ging Investment Managers. |
| 3 | <u>(a)</u> | <u>Legis</u> | lative findings. |
| 4 | | <u>(1)</u> | Emerging investment managers, including businesses owned by |
| 5 | | | women, minorities and disabled individuals, should receive an |
| 6 | | | equal opportunity to provide investment management services |
| 7 | | | to the Board of Investment Trustees. |
| 8 | | <u>(2)</u> | The Board of Investment Trustees has adopted a policy |
| 9 | | | requiring its staff to identify qualified emerging investment |
| 10 | | | managers to participate in an investment manager search, |
| 11 | | | including regular monitoring of investment managers. |
| 12 | | <u>(3)</u> | Expanding opportunities for emerging investment managers |
| 13 | | | will increase competition. |
| 14 | <u>(b)</u> | <u>Defin</u> | itions. |
| 15 | | As us | ed in this Section: |
| 16 | | Assets | s means total client assets managed by an investment manager. |
| 17 | | <u>Emer</u> | ging investment manager means: |
| 18 | | <u>(1)</u> | an investment manager with assets or product assets below the |
| 19 | | | 75th percentile of their respective peer group; or |
| 20 | | <u>(2)</u> | a new or developing investment manager. |
| 21 | | <u>New</u> | or developing investment manager means an investment |
| 22 | | manag | ger: |
| 23 | | (1) | raising its first or second private institutional investment fund; |
| 24 | | | <u>or</u> |
| 25 | | (2) | creating its first institutional product. |
| 26 | | <u>Produ</u> | ect Assets means client assets managed by an investment |
| 27 | | manag | ger in a single strategy. |

| 28 | <u>(c)</u> | Consistent with the fiduciary duties established in Sec | tion 33-61C, the |
|----|-----------------|---|--------------------|
| 29 | | Board must make a good faith effort to remove any b | arriers that limit |
| 30 | | participation by qualified emerging investment mana | ngers to manage |
| 31 | | unds for the Employees' Retirement System. | |
| 32 | <u>(d)</u> | The Board must adopt guidelines to identify and even | aluate qualified |
| 33 | | merging investment managers. The guidelines | must include |
| 34 | | procedures for: | |
| 35 | | 1) <u>identifying possible firms;</u> | |
| 36 | | 2) reviewing, evaluating and interviewing emer | ging investment |
| 37 | | managers on an ongoing basis; and | |
| 38 | | 3) maintaining research files on emerging investment | ent managers. |
| 39 | <u>(e)</u> | The Board must report annually to the Council and t | he Executive on |
| 40 | | ompliance with this Section on or before September | r 1 for the prior |
| 41 | | iscal year. The report must: | |
| 42 | | 1) identify each emerging investment manager | used during the |
| 43 | | fiscal year; | |
| 44 | | 2) list the percentage and dollar value of the as | sets of the trust |
| 45 | | fund, by investment sector, managed by | each emerging |
| 46 | | investment manager; and | |
| 47 | | 3) describe the good faith effort made to in | clude qualified |
| 48 | | emerging investment managers in the procu | rement process |
| 49 | | during the fiscal year. | |
| 50 | <u>33-162A.</u> | Emerging Investment Managers. | |
| 51 | <u>(a)</u> | egislative findings. | |
| 52 | | 1) Emerging investment managers, including busing | nesses owned by |
| 53 | | women, minorities and disabled individuals, sl | ould receive an |

| 54 | | equal opportunity to provide investment management services |
|----|------------|---|
| 55 | | to the Consolidated Retiree Health Benefits Trust Board. |
| 56 | | (2) The Board has adopted a policy requiring its staff to identify |
| 57 | | qualified emerging investment managers to participate in an |
| 58 | | investment manager search, including regular monitoring of |
| 59 | | investment managers. |
| 60 | | (3) Expanding opportunities for emerging investment managers |
| 61 | | will increase competition. |
| 62 | <u>(b)</u> | Definitions. |
| 63 | | As used in this Section: |
| 64 | | Assets means total client assets managed by an investment manager. |
| 65 | | Emerging investment manager means: |
| 66 | | (1) an investment manager with assets or product assets below the |
| 67 | | 75th percentile of their respective peer group; or |
| 68 | | (2) <u>a new or developing investment manager.</u> |
| 69 | | New or developing investment manager means an investment |
| 70 | | manager: |
| 71 | | (1) raising its first or second private institutional investment fund; |
| 72 | | <u>or</u> |
| 73 | | (2) <u>creating its first institutional product.</u> |
| 74 | | Product Assets means client assets managed by an investment |
| 75 | | manager in a single strategy. |
| 76 | <u>(c)</u> | Consistent with the fiduciary duties established in Section 33-163, the |
| 77 | | Board must make a good faith effort to remove any barriers that limit |
| 78 | | participation by qualified emerging investment managers to manage |
| 79 | | funds for the Consolidated Retiree Health Benefits Trust Fund. |

| 80 | <u>(d)</u> | The Board must adopt guidelines to identify and evaluate qualified |
|----|------------|---|
| 81 | | emerging investment managers. The guidelines must include |
| 82 | | procedures for: |
| 83 | | (i) <u>identifying possible firms;</u> |
| 84 | | (ii) reviewing, evaluating and interviewing emerging |
| 85 | | investment managers on an ongoing basis; and |
| 86 | | (iii) maintaining research files on emerging investment |
| 87 | | managers. |
| 88 | <u>(e)</u> | The Board must report annually to the Council and the Executive on |
| 89 | | compliance with this Section on or before September 1 for the prior |
| 90 | | fiscal year. The report must: |
| 91 | | (1) identify each emerging investment manager used during the |
| 92 | | fiscal year; |
| 93 | | (2) list the percentage and dollar value of the assets of the trust |
| 94 | | fund, by investment sector, managed by each emerging |
| 95 | | investment manager; and |
| 96 | | (3) describe the good faith effort made to include qualified |
| 97 | | emerging investment managers in the procurement process |
| 98 | | during the fiscal year. |

| Approved: | 3/8/12 |
|---|--------|
| Roger Berliner, President, County Council | Date |
| Approved: | |
| Isiah Leggett, County Executive | Date |
| | Buic |
| This is a correct copy of Council action. | |
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